

The application of the First Amendment to corporations imperils commercial disclosure requirements

*Recent cases on corporate personhood argue that the free speech protections of the First Amendment render many commercial disclosure requirements unconstitutional. **Ellen Goodman** traces the progression of these cases, arguing that the “more speech is better” ethos of First Amendment law, combined with consumer “rights to know” and the minimal interests of commercial speakers in avoiding disclosure, all work against a permissive review of reasonable commercial disclosure requirements. She writes that these cases reflect a growing trend of economic liberties displacing political liberties in the United States.*



Freedom of speech is probably Americans’ most celebrated individual liberty. One thinks of the great First Amendment cases that have advanced press freedoms and the rights of individuals to voice unpopular opinions. In the last month, however, we’ve seen a very different deployment of the First Amendment – a cynical use of individual freedoms to shield corporations from commercial disclosure requirements.

Governments have long required manufacturers to disclose to consumers such things as food ingredients, health hazards, business risk, and environmental impact. Indeed, the appeal of disclosure as the light-handed alternative to regulation is rising. The Supreme Court itself [recently endorsed campaign finance disclosure](#) in lieu of regulation ([McCutcheon v. FEC](#)). Yet recent cases suggest that many of these disclosure requirements will be vulnerable to constitutional challenges from the disclosing corporations. If they win, that could mean no disclosure of genetically-modified organisms in food, no disclosure of broadband download speeds, and even no disclosure of campaign contributions.



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Here’s what’s happened. Last year, the D.C. Circuit decided a case about graphic cigarette warnings ([Reynolds Tobacco v. Food and Drug Administration](#)). A divided panel held that the new warnings, required by a federal statute in accordance with a World Health Organization treaty, violated the rights of tobacco companies against “compelled speech.” The court refused to apply a Supreme Court precedent giving the government broad authority under the First Amendment to require purely factual and uncontroversial commercial disclosures ([Zauderer v. Office of Disciplinary Council](#)). In a recent law review article, I [criticized the Reynolds decision](#), especially for its holding that the *Zauderer* standard should apply only when the government was trying to combat consumer deception, and not also to other informational goals. The “more speech is better” ethos of First Amendment law, combined with consumer “rights to know” and the rather minimal interests of commercial

speakers in avoiding disclosure, all militate towards permissive review of reasonable commercial disclosure requirements.

Last month, the D.C. Circuit seemed to agree. It upheld a Department of Agriculture requirement that meat products bear a label indicating country of origin ([American Meat Institute v. DOA](#)). The producers had argued that having to disclose where an animal was raised, slaughtered, and processed violated their free speech rights if the purpose was just to provide consumers with information, rather than vanquishing deception. The court distinguished *Reynolds*, finding that that case turned as much on the strength of the tobacco manufacturers' speech interests in avoiding disclosure as on the consumer-deception rationale of *Zauderer*. Given the reduced magnitude of the meat producers' speech interests, the court held that *Zauderer*'s permissive standard applied.

The winds blew in another direction this month. On April 4, the [D.C. Circuit decided on its own to review its American Meat Institute panel decision en banc](#). Arguments are set for May 19. And last week, a divided panel of the D.C. Circuit struck down a disclosure requirement on First Amendment grounds. As part of the 2010 Dodd-Frank securities reform, Congress required issuers to disclose information about their use and sourcing of "conflict minerals" originating in the Democratic Republic of the Congo and associated with extreme violence, especially against women. Because it's hard to trace these materials, the rule mandated an infelicitous double-negative disclosure, obligating issuers to say whether their products had "not been found to be 'DRC conflict free.'" According to the court's decision in [National Association of Manufacturers v. SEC](#), this requirement is unconstitutional. The court reverted back to *Reynolds*' narrow reading of *Zauderer* and the limitation that it should apply only in cases of consumer confusion.



It seems likely that the full D.C. Circuit will ultimately endorse the *Reynolds*/*National Association of Manufacturers* reading of the First Amendment and *Zauderer*'s applicability. The [First](#) and [Second Circuits](#) have taken different approaches, setting the stage for Supreme Court review. If the cramped reading of *Zauderer* holds up, many reasonable commercial disclosure requirements will be imperiled. Manufacturers do not deceive consumers by concealing relevant information. But there still may be a strong governmental interest in providing consumers with that information and relatively weak private interests in concealing it. Requirements to disclose things such as the presence of [GMO](#) ingredients and the environmental impact of products would be subject to heightened review under the *Reynolds* approach. Linda Greenhouse, in her New York Times commentary on the Supreme Court's campaign finance decisions, [astutely noted that the Court was leaning on disclosure requirements as the solution to the "money in politics" problem](#) — requirements that might well be doomed under a perverse reading of First Amendment protections.

What seems to be happening in First Amendment law reflects what is happening in America more generally—economics liberties are becoming more narrowly concentrated and displacing political liberties. You can call this the "Lochnerization" of the First Amendment or simply the constitutional vindication of sovereign corporate power.

This article originally appeared at the [Rutgers Institute for Information Policy & Law blog](#).

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